

**TRUCKS - 26,000 LBS. GROSS VEHICLE WEIGHT (GVW) OR GREATER BID #ESCNJ 17/18-30**

**MANUFACTURER: MACK CHASSIS**

**Gabrielli Kenworth of NJ, LLC, 2306 Route 130 N, Dayton, NJ 08110**

**ALL NEW JERSEY COUNTIES SERVED**

| <u>MODEL NUMBER</u>  | <u>DESCRIPTION</u>                               | <u>BASE UNIT PRICE</u><br><u>DISCOUNT %</u> | <u>OPTIONS PRICE</u><br><u>DISCOUNT %</u> | <u>PARTS PRICE</u><br><u>DISCOUNT %</u> | <u>UNLISTED OPTIONAL</u><br><u>EQUIPMENT MARK UP %</u> |
|----------------------|--|---|---|---|--|
| Mack Anthem          | 35,000-to-62,000 GVWR day cab tractor or sleeper | 31.00%                                      | 31.00%                                    | N/A                                     | 12.0%  |
| Mack Granite         | 35,000-to-92,000 GVWR cab and chassis            | 31.00%                                      | 31.00%                                    | N/A                                     | 12.0%  |
| Mack Granite MHD     | 35,000-to-69,000 GVWR cab and chassis            | 31.00%                                      | 31.00%                                    | N/A                                     | 12.0%  |
| Mack LR Series       | 35,000-to-78,000 GVWR cabover chassis            | 31.00%                                      | 31.00%                                    | N/A                                     | 12.0%  |
| Mack Pinnacle        | 35,000-to-62,000 GVWR day cab tractor or sleeper | 31.00%                                      | 31.00%                                    | N/A                                     | 12.0%  |
| Mack TerraPro Series | 35,000-to-81,000 GVWR cabover chassis            | 31.00%                                      | 31.00%                                    | N/A                                     | 12.0%  |

**DELIVERY CHARGES BY COUNTY**

|          |            |          |           |
|----------|------------|----------|-----------|
| \$450.00 | Atlantic   | \$275.00 | Mercer    |
| \$275.00 | Bergen     | \$275.00 | Middlesex |
| \$350.00 | Burlington | \$350.00 | Monmouth  |
| \$450.00 | Camden     | \$200.00 | Morris    |
| \$450.00 | Cape May   | \$350.00 | Ocean     |
| \$450.00 | Cumberland | \$275.00 | Passaic   |
| \$200.00 | Essex      | \$450.00 | Salem     |
| \$450.00 | Gloucester | \$200.00 | Somerset  |
| \$275.00 | Hudson     | \$200.00 | Sussex    |
| \$200.00 | Hunterdon  | \$200.00 | Union     |
|          |            | \$200.00 | Warren    |

FINANCE CHARGE TO THE BUYER FOR THE DELAY OF PAYMENT FOR A CHASSIS PRIOR TO THE COMPLETION OF BODY WORK: \$0.00 PER MONTH.

BUILD OUT TIME ESTIMATE: 240 DAYS

CUT OFF DATE FOR 2018 PRODUCTION: DECEMBER 2018

ADDITIONAL DISCOUNT ON LEFT OVER MODELS: 5%